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# Shanghai Haohai Biological Technology Co., Ltd.\*

上海昊海生物科技股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability) (Stock code: 6826)

# **2020 THIRD QUARTERLY REPORT**

This announcement is made by Shanghai Haohai Biological Technology Co., Ltd.\* (the "Company", together with its subsidiaries, the "Group") pursuant to Rules 13.09(2) and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the Part XIVA of The Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) to provide shareholders of the Company and the public with the updated financial information of the Company. This announcement is also published on the website of the Shanghai Stock Exchange simultaneously.

The unaudited results (the "**Third Quarterly Report**") of the Group for the nine months ended 30 September 2020 (the "**reporting period**") are provided. The financial information contained in the Third Quarterly Report was prepared in accordance with the Chinese Accounting Standards for Business Enterprises ("**CASs**"), and consists accounting data which has not been audited. Potential investors and shareholders of the Company are advised to pay attention to the underlying investment risks.

The Third Quarterly Report is written in both Chinese and English. In the case of any discrepancies, the Chinese version of the Third Quarterly Report shall prevail.

By order of the Board Shanghai Haohai Biological Technology Co., Ltd.\* Hou Yongtai Chairman

Shanghai, the PRC, 27 October 2020

As at the date of this announcement, the executive directors of the Company are Dr. Hou Yongtai, Mr. Wu Jianying, Ms. Chen Yiyi and Mr. Tang Minjie; the non-executive directors of the Company are Ms. You Jie and Mr. Huang Ming; and the independent non-executive directors of the Company are Ms. Li Yingqi, Mr. Jiang Zhihong, Mr. Su Zhi, Mr. Yang Yushe and Mr. Zhao Lei.

\* For identification purpose only

#### I. IMPORTANT NOTICE

- 1.1 The board of directors (the "**Board**"), the supervisory committee, the directors, supervisors and senior management of the Company hereby warrant the truthfulness, accuracy and completeness of the contents of the Third Quarterly Report, guarantee that there are no false representations, misleading statements or material omissions contained in the Third Quarterly Report, and are jointly and severally responsible for the liabilities of the Company.
- 1.2 All directors of the Company attended the Board meeting and considered the Third Quarterly Report.
- 1.3 Hou Yongtai, the legal representative of the Company, Tang Minjie, the person in charge of accounting affairs of the Company and Bian Yiping, the person in charge of the accounting department of the Company, warrant the truthfulness, accuracy and completeness of the financial statements contained in the Third Quarterly Report.
- 1.4 The Third Quarterly Report of the Company is not audited.

#### **II. COMPANY PROFILE**

2.1 Major financial data

|  | As at the<br>end of the<br>reporting period  | As at the end<br>of last year   | Increase/decrease<br>for the end of the<br>reporting period<br>over the end of<br>last year (%) |
|--|--|---|---|
| Total assets   | 6,145,082,708.57   | 6,151,869,396.17  | -0.11   |
| Net assets attributable to shareholders of the Company | 5,349,460,060.27   | 5,454,779,644.49  | -1.93   |
|  | From the<br>beginning of<br>the year to the<br>end of the<br>reporting period<br>(January to<br>September) | From the<br>beginning of<br>last year to the<br>end of the<br>reporting period<br>of the last year<br>(January to<br>September) | Increase/decrease<br>as compared to<br>the corresponding<br>period of last<br>year (%)          |
| Net cash flows from operating activities               | 110,051,983.31   | 200,701,682.68  | -45.17  |

|   | From the<br>beginning of the<br>year to the<br>end of the<br>reporting period<br>(January to<br>September) | From the<br>beginning of<br>last year to the<br>end of the<br>reporting period<br>of the last year<br>(January to<br>September) | Increase/decrease<br>as compared<br>to the<br>corresponding<br>period of<br>last year (%) |
|---|--|---|---|
| Revenue   | 892,155,592.36   | 1,144,705,121.05  | -22.06  |
| Net profit attributable to shareholders of the Company  | 112,646,895.39   | 251,048,457.85  | -55.13  |
| Net profit after deducting non-recurring<br>profit or loss attributable to shareholders<br>of the Company | 92,014,160.78  | 240,260,871.40  | -61.70  |
| Weighted average return on net assets (%)   | 2.07   | 6.78  | Decreased by 4.71 percentage points   |
| Basic earnings per share (RMB/share)  | 0.63   | 1.57  | -59.87  |
| Diluted earnings per share ( <i>RMB/share</i> )   | 0.63   | 1.57  | -59.87  |
| R&D expenses as a percentage of revenue (%)   | 9.43   | 6.94  | Increased by 2.49 percentage points   |

# Non-recurring profit or loss items and amount

 $\sqrt{\text{Applicable}}$   $\Box$  Not applicable

| Items  | Amount for the<br>period (July to<br>September) | Amount for the<br>beginning of<br>the year to<br>the end of the<br>reporting period<br>(January to<br>September) | Note |
|--|---|--|------|
| Gain or loss on disposal of non-current assets   | -95,018.04                                      | -704,177.90  |      |
| Government grant included in profit or loss for the current period (excluding<br>government grant closely related to the Company's normal operation, and<br>entitled in fixed amounts or quantities on a continuous basis according to<br>national policies)   | 1,207,900.23                                    | 21,565,359.15  |      |
| Gain or loss arising from change in fair value of financial assets held for<br>trading, derivative financial assets, financial liabilities held for trading<br>and derivative financial liabilities, and investment income from disposal<br>of financial assets held for trading, derivative financial assets, financial<br>liabilities held for trading, derivative financial liabilities and other debt<br>investments, other than effective hedging business conducted in the course of<br>normal business of the Company | 297,765.04                                      | 703,880.74   |      |
| Reversal of impairment provisions for receivables and contract assets subject to individual impairment test  | -   | 3,517,220.55   |      |
| Other non-operating income and expenses other than abovementioned items  | -62,677.97                                      | -426,537.37  |      |
| Effect of non-controlling interests (after tax)  | -187,797.37                                     | -376,064.27  |      |
| Effect of income tax   | -224,789.31                                     | -3,646,946.29  |      |
| Total  | 935,382.58                                      | 20,632,734.61  |      |

# 2.2 Total number of shareholders, shareholdings of the top ten shareholders and the top ten shareholders not subject to selling restrictions as at the end of the reporting period

Unit: share

Total number of shareholders (account)

|   | \$  | Shareholding      | s of the top te  | rs  |         |                                   |  |
|---|---|-------------------|--|---|---------|-----------------------------------|--|
| Name of shareholders<br>(full name)   | Number of<br>shares held<br>as at the<br>end of the<br>period | Percentage<br>(%) | Number of<br>shares<br>subject<br>to selling<br>restrictions | shares<br>including<br>lending<br>shares for<br>securities<br>financing |         | of shares<br>or frozen)<br>Number | Nature of<br>shareholders                    |
| Jiang Wei   | 44,449,000  | 25.08%            | 44,449,000   | 44,449,000  | None    | 0                                 | Domestic natural person                      |
| HKSCC NOMINESS<br>LIMITED   | 39,165,200  | 22.10%            | 0  | 0   | Unknown | -                                 | Unknown                                      |
| You Jie   | 28,800,000  | 16.25%            | 28,800,000   | 28,800,000  | None    | 0                                 | Domestic natural person                      |
| Lou Guoliang  | 9,500,000   | 5.36%             | 9,500,000  | 9,500,000   | None    | 0                                 | Domestic natural person                      |
| Shanghai Zhanze Corporate<br>Management Partnership<br>Enterprise<br>(Limited Partnership)  | 6,471,000   | 3.65%             | 6,471,000  | 6,471,000   | None    | 0                                 | Domestic non-<br>state-owned<br>legal person |
| Hou Yongtai   | 6,000,000   | 3.39%             | 6,000,000  | 6,000,000   | None    | 0                                 | Domestic natural person                      |
| Wu Jiangying  | 6,000,000   | 3.39%             | 6,000,000  | 6,000,000   | None    | 0                                 | Domestic natural person                      |
| Peng Jinhua   | 3,000,000   | 1.69%             | 3,000,000  | 3,000,000   | None    | 0                                 | Domestic natural person                      |
| Jiaxing Tongxin Asset<br>Management Co., Ltd.<br>– Zhangxing Tonghao<br>Investment Partnership<br>Enterprise<br>(Limited Partnership) | 3,000,000   | 1.69%             | 3,000,000  | 3,000,000   | None    | 0                                 | Domestic non-<br>state-owned<br>legal person |
| Tao Weidong   | 2,000,000   | 1.13%             | 2,000,000  | 2,000,000   | None    | 0                                 | Domestic natural person                      |
| Liu Yuanzhong   | 2,000,000   | 1.13%             | 2,000,000  | 2,000,000   | None    | 0                                 | Domestic natural person                      |
| Huang Ming  | 2,000,000   | 1.13%             | 2,000,000  | 2,000,000   | None    | 0                                 | Domestic natural person                      |

| Shareholdings of the top ten shareh  | Number of shares  | -   |   |
|--|---|---|---|
| Name of shareholders   | not subject to<br>selling restrictions  | Class and number<br>Class   | r of shares<br>Number   |
| HKSCC NOMINEES LIMITED   | 39,165,200  | Overseas listed<br>foreign shares<br>(H shares)   | 39,165,200  |
| Zhang Zhidong  | 472,100   | RMB<br>ordinary shares<br>(A shares)  | 472,100   |
| Agricultural Bank of China Limited – BOCOM<br>Schroders Mixed Growth Security Investment Fund<br>(中國農業銀行股份有限公司 –<br>交銀施羅德成長混合型證券投資基金)      | 383,859   | RMB<br>ordinary shares<br>(A shares)  | 383,859   |
| China Construction Bank Corporation – BOCOM<br>Schroders Blue Chips Mixed Security Investment Fund<br>(中國建設銀行股份有限公司 –<br>交銀施羅德藍籌混合型證券投資基金) | 315,237   | RMB<br>ordinary shares<br>(A shares)  | 315,237   |
| Qi Li  | 258,586   | RMB<br>ordinary shares<br>(A shares)  | 258,586   |
| Hou Xifeng   | 247,100   | RMB<br>ordinary shares<br>(A shares)  | 247,100   |
| JPMORGAN CHASE BANK, NATIONAL ASSOCIATION  | 223,820   | RMB<br>ordinary shares<br>(A shares)  | 223,820   |
| Bank of China Limited –<br>GF Healthcare Equity Securities Investment Fund<br>(中國銀行股份有限公司 –<br>廣發醫療保健股票型證券投資基金)                            | 222,707   | RMB<br>ordinary shares<br>(A shares)  | 222,707   |
| MORGAN STANLEY & CO. INTERNATIONAL PLC.  | 198,200   | RMB<br>ordinary shares<br>(A shares)  | 198,200   |
| Chongqing Julong Industry Co., Ltd.<br>(重慶市聚隆實業有限公司)   | 150,929   | RMB<br>ordinary shares<br>(A shares)  | 150,929   |
| Description of the above shareholders'<br>related party relationship or party acting in concert  | Jie are in spousal re<br>shareholders and d<br>Shanghai Zhanze<br>Enterprise (Limited J<br>Jiang Wei.<br>Apart from the above,<br>party relationship be | ten shareholders, Jian,<br>elationship, and they are<br>e facto controllers of<br>Corporate Manageme<br>Partnership) is a compar-<br>the Company is not awa<br>tween the other shareho<br>g in concert as defined u | e the controlling<br>the Company.<br>Int Partnership<br>ny controlled by<br>re of any related<br>lders or whether |
| Description of preference shareholders with voting rights restored and their shareholdings   | Not applicable  |   |   |

2.3 Total number of shareholders of preference shares, shareholdings of the top ten shareholders of preference shares and the top ten shareholders of preference shares not subject to selling restrictions as at the end of the reporting period

 $\Box$  Applicable  $\sqrt{Not}$  applicable

#### **III. SIGNIFICANT EVENTS**

# **3.1** Details of and reasons for material changes in the major financial statement captions and financial indicators of the Company

 $\sqrt{\text{Applicable}}$   $\Box$  Not applicable

#### (I) Captions of consolidated statement of financial position

| Item                              | End of the<br>reporting<br>period | End of<br>last year | Change         | Increase/decrease<br>for the end of the<br>reporting period<br>over the end<br>of last year (%) | Reasons  |
|-----------------------------------|-----------------------------------|---------------------|----------------|---|--|
| Financial assets held for trading | 16,740,066.16                     | 8,007,571.80        | 8,732,494.36   | 109.05  | Mainly due to the difference in settlement timing.   |
| Deferred tax assets               | 31,370,974.54                     | 18,392,589.46       | 12,978,385.08  | 70.56   | Mainly due to the increase in the<br>Group's deductible temporary<br>differences during the reporting<br>period, including, among others,<br>provision for impairment of<br>assets and accrued expenses. |
| Short-term borrowings             | 80,819,512.68                     | 5,302,324.62        | 75,517,188.06  | 1,424.23  | Mainly due to the short-term bank<br>borrowings newly acquired by<br>the Group during the reporting<br>period for replenishment of<br>liquidity.   |
| Accounts payable                  | 21,203,601.43                     | 36,785,876.99       | -15,582,275.56 | -42.36  | Mainly due to the reduced<br>purchase of raw materials<br>by the Group in light of the<br>lower sales revenue during the<br>reporting period, which resulted<br>in the decrease in accounts<br>payable.  |

| Item                          | End of the<br>reporting<br>period | End of<br>last year | Change         | Increase/decrease<br>for the end of the<br>reporting period<br>over the end<br>of last year (%) | Reasons   |
|-------------------------------|-----------------------------------|---------------------|----------------|---|---|
| Tax payable                   | 25,948,695.75                     | 46,646,082.04       | -20,697,386.29 | -44.37  | Mainly due to the decrease in sales<br>revenue and operating profit<br>during the reporting period,<br>resulting in a decline in both<br>value-added tax payable and<br>corporate income tax payable at<br>the end of the period.   |
| Long-term payable             | 4,500,000.00                      | -                   | 4,500,000.00   | Not applicable  | The long-term payable represents<br>contingent consideration<br>payable by the Group for<br>the acquisition of Hangzhou<br>Aijinglun.   |
| Deferred income               | 2,196,788.86                      | 3,599,241.67        | -1,402,452.81  | -38.97  | Mainly due to the amortization<br>of deferred government grant<br>during the reporting period.  |
| Treasury shares               | 28,225,474.13                     | -                   | 28,225,474.13  | Not applicable  | Mainly due to the repurchase of H<br>shares of the Company during<br>the reporting period.  |
| Other comprehensive<br>income | 16,797,578.89                     | 59,803,860.42       | -43,006,281.53 | -71.91  | Mainly due to the decline in<br>share price of Union Medical<br>Healthcare Limited and<br>Aesthetic Medical International<br>Holdings Group Limited,<br>investees of the Group, at the<br>end of the reporting period<br>when compared to last year,<br>resulting in a loss on changes<br>in fair value of other equity<br>instrument investments<br>recognized during the reporting<br>period. |

| Iten | 1               | Beginning<br>of the year to<br>the end of the<br>reporting period | Beginning<br>of last year to<br>the end of the<br>reporting period<br>of last year | Change         | Increase/decrease<br>as compared to<br>the corresponding<br>period of last year<br>(%) | Reasons   |
|------|-----------------|---|--|----------------|--|---|
| Fina | incial expenses | -80,588,113.43  | -42,519,388.26   | -38,068,725.17 | Not applicable   | Mainly due to the interest income<br>arising from the Company's<br>unused proceeds from the IPO<br>on the Sci-Tech Innovation<br>Board.   |
| Oth  | er income       | 21,565,359.15   | 42,388,215.35  | -20,822,856.20 | -49.12   | Mainly due to the receipt by the<br>Group of a subsidy for the<br>transformation of new and high<br>technological achievements of<br>approximately RMB16.1160<br>million in the corresponding<br>period of last year, but no such<br>subsidy was received by the<br>Group in the reporting period.  |
| Inve | estment income  | 31,804,714.75   | 7,516,910.75   | 24,287,804.00  | 323.11   | Mainly due to the inclusion of<br>the one-off investment loss on<br>disposal of 50% equity interest<br>in Contateq B.V. (a joint<br>venture) of RMB9.5314 million,<br>and the one-off investment<br>loss on the acquisition of<br>ODC Industries amounting<br>to RMB8.0599 million in the<br>investment income for the<br>corresponding period of last<br>year, as well as the increase in<br>dividend income received by<br>the Group from other equity<br>instrument investments during<br>the reporting period when<br>compared to the corresponding<br>period of last year. |

| Item                           | Beginning<br>of the year to<br>the end of the<br>reporting period | Beginning<br>of last year to<br>the end of the<br>reporting period<br>of last year | Change         | Increase/decrease<br>as compared to<br>the corresponding<br>period of last year<br>(%) | Reasons   |
|--------------------------------|---|--|----------------|--|---|
| Credit impairment loss         | 1,582,565.00  | 192,106.14   | 1,390,458.86   | 723.80   | Mainly due to the partial reversal<br>of provision for bad debts of<br>other receivables upon receiving<br>payments by the Group during<br>the reporting period.  |
| Asset impairment loss          | -1,612,780.48   | -766,770.62  | -846,009.86    | Not applicable   | Due to the higher provision for<br>inventory impairment made by<br>the Group in respect of long-<br>aged inventories in the reporting<br>period.  |
| Gains on disposal<br>of assets | -704,177.90   | 46,629.42  | -750,807.32    | -1,610.16  | Mainly due to the retirement<br>of certain of the Group's<br>equipment during the reporting<br>period.  |
| Non-operating income           | 138,454.39  | 18,521.67  | 119,932.72     | 647.53   | Mainly due to the recognition of<br>certain unpayable payments<br>during the reporting period.  |
| Income tax expenses            | 12,176,248.96   | 48,981,533.18  | -36,805,284.22 | -75.14   | Mainly due to the decrease in the<br>Group's operating profit for the<br>reporting period, in particular<br>of the temporary losses incurred<br>by certain subsidiaries.  |
| Non-controlling<br>interests   | -10,234,860.44  | 21,173,603.31  | -31,408,463.75 | -148.34  | Mainly due to the temporary<br>loss incurred by Shenzhen<br>New Industries Material of<br>Ophthalmology Co., Ltd. (深<br>圳市新產業眼科新技術有限<br>公司) (a non-wholly owned<br>subsidiary of the Group) and<br>the year-on-year increase<br>in operating loss of Henan<br>Saimeishi Biotech Co., Ltd<br>(河南賽美視生物科技有<br>限公司) as a result of its<br>greater investment in research<br>and development during the<br>reporting period. |

During the reporting period, the Group realized a revenue of RMB892.1556 million, representing a decrease of RMB252.5495 million or 22.06% as compared to the corresponding period of last year. In particular, revenue from main business amounted to RMB891.2530 million, representing a decrease of RMB251.7081 million or 22.02% as compared to the corresponding period of last year. The breakdown of the Group's revenue from main business of each product line by therapeutic areas and as a percentage of the total revenue from main business of the Group is as follows:

| Beginning of the year<br>to the end of the<br>reporting period<br>Percent |                |        | Beginning of L<br>to the end of the<br>period of las | Increase/<br>decrease as<br>compared to the<br>corresponding<br>period of<br>last year (%) |        |
|---|----------------|--------|--|--|--------|
| Product line  | Amount         | (%)    | Amount   | Percentage<br>(%)  |        |
| Ophthalmology products  | 381,796,410.39 | 42.84  | 501,601,759.83                                       | 43.89  | -23.88 |
| Orthopedics products  | 224,610,427.61 | 25.20  | 252,721,947.03                                       | 22.11  | -11.12 |
| Medical aesthetics and wound  |                |        |  |  |        |
| care products   | 152,789,518.28 | 17.14  | 225,285,927.29                                       | 19.71  | -32.18 |
| Anti-adhesion and hemostasis products                                     | 118,564,302.18 | 13.30  | 138,643,684.14                                       | 12.13  | -14.48 |
| Other products  | 13,492,362.51  | 1.51   | 24,707,801.37  | 2.16   | -45.39 |
| Total   | 891,253,020.97 | 100.00 | 1,142,961,119.66                                     | 100.00   | -22.02 |

During the reporting period, the COVID-19 pandemic (the "**Pandemic**") battered the global economy harder than ever before. As the Group's products are mainly applied to surgeries and diagnosis and treatment services including ophthalmology outpatient and elective surgeries, medical aesthetics outpatient clinics, diagnosis and treatment services for intra-articular viscosupplement and non-emergency surgeries, which were all included in the scope of temporary suspension during the Pandemic period, the business operation of the Group was significantly restricted with the revenue from all of its product lines declined when compared to the corresponding period of last year.

Overall, in the wake of improving Pandemic control and gradual resumption of social activities in China, revenue of the Group demonstrated a rising trend after lingering at low levels throughout all quarters of the reporting period. Specifically, in the first guarter of 2020, the impact of the sudden Pandemic outbreak and the Spring Festival holiday in China was, in particular, significant. From the second quarter of 2020, thanks to the general containment of the spread and expansion of the Pandemic by the Chinese government, social activities started to show signs of recovery in China. The Group adopted proactive measures to resume production and operation and therefore, the decrease in revenue from all product lines apparently narrowed as compared to the corresponding period of last year. In the third quarter of 2020, apart from its ophthalmology business in overseas which continued to suffer from the impact of the global Pandemic and the resultant yearon-year business setback, the Group saw a strong momentum in the domestic business for further recovery. Sales revenue from all main product lines of the Group successfully made a turnaround from downward trend and achieved a positive growth when compared to the corresponding period of last year. Notably, the Group achieved a double-digit growth in sales revenue from the ophthalmology products business in domestic market, the orthopedics products business and the anti-adhesion and hemostasis products business in the third quarter of 2020.

During the reporting period, revenue from the Group's product lines in the four major therapeutic areas for each quarter was as follows:

#### Unit: Ten thousand yuan; Currency: RMB

| Product line                                   | First qua | arter of 2020<br>Increase/<br>decrease as<br>compared<br>to the<br>corresponding<br>period of<br>last year (%) | ncrease/<br>rease as dompared<br>to the<br>ponding corre |        | Third qu<br>Amount | arter of 2020<br>Increase/<br>decrease as<br>compared<br>to the<br>corresponding<br>period of<br>last year (%) |
|--|-----------|--|--|--------|--------------------|--|
| Ophthalmology products                         | 7,460.94  | -52.85   | 13,528.31  | -27.72 | 17,190.39          | 10.05  |
| Orthopedics products<br>Medical aesthetics and | 2,608.88  | -48.87   | 10,330.10  | -12.83 | 9,522.06           | 14.45  |
| wound care products                            | 2,147.03  | -63.69   | 5,462.04   | -42.63 | 7,669.88           | 8.11   |
| Anti-adhesion and hemostasis                   |           |  |  |        |                    |  |
| products                                       | 2,098.00  | -39.24   | 4,768.30   | -22.24 | 4,990.13           | 16.60  |
| Other products                                 | 1,005.83  | 19.46  | 131.55   | -87.07 | 211.85             | -65.33   |
| Total  | 15,320.68 | -50.79   | 34,220.31  | -27.56 | 39,584.31          | 10.19  |

During the reporting period, the Group actively introduced its series of intraocular lens ("IOL") products to participate in the volume-based procurement, which is gradually launched in all provinces and alliances, of high-value consumables for IOL. In the centralized volume-based procurement of high-value medical consumables (ophthalmic) by public medical institutions in Yunnan Province completed in August 2020, five IOL products and one surgical scalpel product of the Group were successfully selected. In the same month, led by Shaanxi Province, the inter-provincial alliance (Ningxia, Gansu, Qinghai, Xinjiang, Xinjiang Construction Corps, Hunan, Guangxi, Guizhou, Hainan and Shaanxi) of public medical institutions implemented an IOL cross-regional joint procurement, in which six products of the Group covering spherical IOL, aspheric IOL, preloaded aspheric IOL, and segmented bifocal IOL products were successfully selected. The successful selection of the above products will help solidify and further increase the market share of the Group's IOL products in the relevant regions. In addition, during the reporting period, the Group actively engaged in the marketing activities for the launch of "Hyalumatrix" (海魅), the third-generation hyaluronic acid product, in different markets. Officially launched on 7 August 2020, the product is featured in "precise embellishment" and, together with "Matrifill" (海薇) (which is featured in "shaping") and "Janlane" (姣蘭) (which is featured in "filling"), forms a differentiated product mix in terms of function and positioning. This can further strengthen the Group's leading position as a famous made-in-China hyaluronic acid brand.

| Item  | Beginning<br>of the year<br>to the end of<br>the reporting<br>period | Beginning<br>of last year<br>to the end of<br>the reporting<br>period of<br>last year | Change          | Increase/<br>decrease as<br>compared<br>to the<br>corresponding<br>period of<br>last year (%) | Reasons  |
|---|--|---|-----------------|---|--|
| Net cash flows from<br>operating activities | 110,051,983.31   | 200,701,682.68  | -90,649,699.37  | -45.17  | During the reporting period, net<br>cash flows from operating<br>activities of the Group<br>decreased along with the<br>decline in revenue and<br>operating profit, but the<br>Group increased its effort in<br>the collection of accounts<br>receivable in the meantime,<br>which partially compensated<br>the impact of the decrease in<br>operating cash inflow due to<br>the decline in revenue for the<br>reporting period. |
| Net cash flows from investing activities    | -381,425,700.69  | -194,533,934.81   | -186,891,765.88 | Not applicable  | Mainly due to the new investments<br>in negotiated deposits of the<br>Group in the reporting period.   |
| Net cash flows from<br>financing activities | -171,575,788.96  | -74,365,617.51  | -97,210,171.45  | Not applicable  | Mainly due to the increased<br>dividend paid to shareholders<br>by the Company during the<br>reporting period as compared<br>to last year, and the large<br>amount of cash outflows from<br>financing activities caused by<br>the Company's repurchase of H<br>shares.   |

#### 3.2 Progress of significant events and analysis on their effects and solutions

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

**3.3** Matters relating to undertakings which have passed the performance deadline and not yet performed or completed during the reporting period

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

**3.4** Warnings and explanations on estimated loss or significant change (as compared to the same period of last year) in net accumulated profit from the beginning of the year to the end of the next reporting period

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

| Company name         | Shanghai Haohai Biological<br>Technology Co., Ltd.* |
|----------------------|---|
| Legal representative | Hou Yongtai   |
| Date                 | 27 October 2020                                     |

# **IV. APPENDIX**

### 4.1 Financial statements

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

*30 September 2020* 

Prepared by: Shanghai Haohai Biological Technology Co., Ltd.\*

| Items                                   | 30 September 2020 | 31 December 2019 |
|---|-------------------|------------------|
| Current assets:                         |                   |                  |
| Cash and bank balance                   | 3,034,175,900.75  | 3,222,508,375.73 |
| Financial assets held for trading       | 16,740,066.16     | 8,007,571.80     |
| Accounts receivable                     | 316,448,358.65    | 381,990,938.69   |
| Prepayments                             | 35,295,542.43     | 37,427,390.14    |
| Other receivables                       | 12,281,998.92     | 10,452,517.67    |
| Inventories                             | 280,844,424.81    | 239,988,227.06   |
| Other current assets                    | 45,000,000.00     | 45,000,000.00    |
| Total current assets                    | 3,740,786,291.72  | 3,945,375,021.09 |
| Non-current assets:                     |                   |                  |
| Long-term equity investments            | 3,981,065.47      | 5,328,690.20     |
| Other investments in equity instruments | 372,828,893.88    | 292,629,710.56   |
| Fixed assets                            | 536,141,405.87    | 534,488,811.79   |
| Construction in progress                | 431,336,290.21    | 356,508,215.31   |
| Right-of-use assets                     | 40,016,876.30     | 33,328,856.49    |
| Intangible assets                       | 590,588,837.79    | 613,993,777.67   |
| Goodwill                                | 383,835,897.99    | 333,492,926.62   |
| Long-term prepayments                   | 4,002,033.10      | 4,073,780.30     |
| Deferred income tax assets              | 31,370,974.54     | 18,392,589.46    |
| Other non-current assets                | 10,194,141.70     | 14,257,016.68    |
| Total non-current assets                | 2,404,296,416.85  | 2,206,494,375.08 |
| TOTAL ASSETS                            | 6,145,082,708.57  | 6,151,869,396.17 |

| Items   |   | 30 September 2020       | 31 December 2019                                  |
|---|---|-------------------------|---|
| Current liabilities:  |   |                         |   |
| Short-term borrowings   |   | 80,819,512.68           | 5,302,324.62                                      |
| Accounts payable  |   | 21,203,601.43           | 36,785,876.99                                     |
| Contract liabilities  |   | 17,575,739.10           | 18,069,415.96                                     |
| Employee benefits payable   |   | 43,318,949.94           | 59,634,235.35                                     |
| Tax payable   |   | 25,948,695.75           | 46,646,082.04                                     |
| Other payables  |   | 214,014,024.65          | 173,120,150.81                                    |
| Including: Interest payable   |   |                         |   |
| Dividends payable   |   | _                       | 43,217,041.63                                     |
| Non-current liabilities due within on   | e vear  | 17,264,087.97           | 20,407,605.30                                     |
| Non-current natinities due within on  |   | 17,204,007.77           | 20,407,005.50                                     |
| Total current liabilities   | -   | 420,144,611.52          | 359,965,691.07                                    |
| Non-current liabilities:  |   |                         |   |
| Long-term borrowings  |   | 622,369.37              | 652,678.65  |
| Lease liabilities   |   | 25,770,074.47           | 23,349,226.84                                     |
|   |   | 4,500,000.00            | 25,549,220.64                                     |
| Long-term payables<br>Deferred income   |   |                         | 2 500 241 67                                      |
|   |   | 2,196,788.86            | 3,599,241.67                                      |
| Deferred income tax liabilities   |   | 105,641,037.95          | 110,950,026.25                                    |
| Total non-current liabilities   |   | 138,730,270.65          | 138,551,173.41                                    |
| TOTAL LIABILITIES   |   | 558,874,882.17          | 498,516,864.48                                    |
| Equity attributable to equity holders (or shareholders):                            | 5   |                         |   |
| Paid-up capital (or issued capital)   |   | 177,206,600.00          | 177,845,300.00                                    |
| Capital reserve   |   | 3,259,539,312.91        | 3,281,590,716.86                                  |
| Less: Treasury shares   |   | 28,225,474.13           | _   |
| Other comprehensive income  |   | 16,797,578.89           | 59,803,860.42                                     |
| Surplus reserve   |   | 88,922,650.00           | 88,922,650.00                                     |
| Retained earnings   |   | 1,835,219,392.60        | 1,846,617,117.21                                  |
| Total equity attributable to equity ho  |   | 5 2 4 0 4 6 0 0 6 0 2 5 |   |
| (or shareholders) of the parent cor   | npany   | 5,349,460,060.27        | 5,454,779,644.49                                  |
| Non-controlling interests   | -   | 236,747,766.13          | 198,572,887.20                                    |
| TOTAL EQUITY ATTRIBUTABLE TO EQUITY<br>HOLDERS (OR SHAREHOLDERS)                    |   | 5,586,207,826.40        | 5,653,352,531.69                                  |
| TOTAL LIABILITIES AND EQUITY<br>ATTRIBUTABLE TO EQUITY HOLDERS<br>(OR SHAREHOLDERS) |   | 6,145,082,708.57        | 6,151,869,396.17                                  |
| Legal representative:<br>Hou Yongtai  | Person in charge o<br>accounting affairs<br>Tang Minjie | s: account              | in charge of the<br>ing department:<br>ian Yiping |

#### **STATEMENT OF FINANCIAL POSITION OF THE PARENT COMPANY** 30 September 2020

Prepared by: Shanghai Haohai Biological Technology Co., Ltd.\*

| Items                                   | ms 30 September 2020 |                  |
|---|----------------------|------------------|
| Current assets:                         |                      |                  |
| Cash and bank balance                   | 1,360,807,790.16     | 1,557,561,737.02 |
| Financial assets held for trading       | 12,680,806.81        | 7,631,571.80     |
| Accounts receivable                     | 83,993,744.10        | 74,338,972.53    |
| Prepayments                             | 13,675,643.86        | 3,885,350.99     |
| Other receivables                       | 1,221,023,000.99     | 1,066,304,504.23 |
| Including: Interest receivable          | _                    | -                |
| Dividends receivable                    | 17,817,809.70        | -                |
| Inventories                             | 47,674,067.46        | 62,737,390.66    |
| Other current assets                    |                      | 13,019.27        |
| Total current assets                    | 2,739,855,053.38     | 2,772,472,546.50 |
| Non-current assets:                     |                      |                  |
| Long-term equity investments            | 1,133,942,344.57     | 1,127,642,344.57 |
| Other investments in equity instruments | 101,512,502.83       | 98,055,531.01    |
| Fixed assets                            | 155,193,432.33       | 140,075,126.44   |
| Construction in progress                | 190,084,591.44       | 174,358,215.94   |
| Right-of-use assets                     | 4,283,214.08         | 1,278,554.80     |
| Intangible assets                       | 134,585,942.44       | 140,124,422.92   |
| Long-term prepayments                   | 968,705.23           | 1,746,728.14     |
| Deferred income tax assets              | 5,411,072.03         | 2,669,307.48     |
| Other non-current assets                | 7,319,440.70         | 7,195,195.42     |
| Total non-current assets                | 1,733,301,245.65     | 1,693,145,426.72 |
| TOTAL ASSETS                            | 4,473,156,299.03     | 4,465,617,973.22 |

| Items  |  | 30 September 2020 | 31 December 2019                                   |
|--|--|-------------------|--|
| Current liabilities:   |  |                   |  |
| Short-term borrowings  |  | 50,000,000.00     | -  |
| Accounts payable   |  | 3,651,829.66      | 9,653,115.20                                       |
| Contract liabilities   |  | 4,855,753.20      | 1,809,896.97                                       |
| Employee benefits payable  |  | 13,965,664.03     | 23,452,874.40                                      |
| Tax payable  |  | 5,985,199.60      | 3,283,571.97                                       |
| Other payables   |  | 237,605,602.67    | 137,911,874.20                                     |
| Non-current liabilities due within on                                  | e year   | 2,931,440.05      | 1,268,160.26                                       |
| Total current liabilities  |  | 318,995,489.21    | 177,379,493.00                                     |
| Non-current liabilities:   |  |                   |  |
| Lease liabilities  |  | 1,248,895.46      | 28,781.12  |
| Deferred income  |  | 150,936.00        | 320,748.00   |
| Total non-current liabilities  |  | 1,399,831.46      | 349,529.12   |
| TOTAL LIABILITIES  |  | 320,395,320.67    | 177,729,022.12                                     |
| Equity attributable to equity holders                                  | 5  |                   |  |
| (or shareholders):   |  | 177 206 600 00    | 177 045 200 00                                     |
| Paid-up capital (or issued capital)                                    |  | 177,206,600.00    | 177,845,300.00                                     |
| Capital reserve  |  | 3,248,866,362.12  | 3,270,917,766.07                                   |
| Less: Treasury shares  |  | 28,225,474.13     | -  |
| Other comprehensive income   |  | -8,205,547.22     | -435,151.08  |
| Surplus reserve  |  | 88,922,650.00     | 88,922,650.00                                      |
| Retained earnings  |  | 674,196,387.59    | 750,638,386.11                                     |
| TOTAL EQUITY ATTRIBUTAB<br>HOLDERS (OR SHAREHOLD                       |  | 4,152,760,978.36  | 4,287,888,951.10                                   |
| TOTAL LIABILITIES AND EQ<br>ATTRIBUTABLE TO EQUIT<br>(OR SHAREHOLDERS) |  | 4,473,156,299.03  | 4,465,617,973.22                                   |
| Legal representative:<br>Hou Yongtai                                   | Person in charge<br>accounting affair<br>Tang Minjie | account           | in charge of the<br>ting department:<br>ian Yiping |

#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

January to September 2020

# Prepared by: Shanghai Haohai Biological Technology Co., Ltd.\*

| Iten       | ns   | Third quarter<br>of 2020 (July<br>to September) | Third quarter<br>of 2019 (July<br>to September) | First<br>three quarters<br>of 2020 (January<br>to September) | First<br>three quarters<br>of 2019 (January<br>to September) |
|------------|--|---|---|--|--|
| I.         | Total revenue  | 396,191,430.93                                  | 359,389,646.02                                  | 892,155,592.36   | 1,144,705,121.05   |
|            | Including: Operating revenue   | 396,191,430.93                                  | 359,389,646.02                                  | 892,155,592.36   | 1,144,705,121.05   |
| II.        | Total operating costs  | 317,248,919.13                                  | 299,886,373.78                                  | 829,776,451.60   | 872,414,038.78   |
|            | Including: Cost of sales   | 94,304,009.43                                   | 75,156,409.72                                   | 207,357,321.81   | 258,749,021.35   |
|            | Business taxes and levies  | 2,574,577.43                                    | 1,490,825.22                                    | 5,520,938.15   | 5,629,504.71   |
|            | Selling expenses   | 153,105,587.48                                  | 146,113,691.79                                  | 454,075,368.34   | 395,962,582.77   |
|            | Administrative expenses  | 61,200,325.26                                   | 66,848,572.99                                   | 159,308,445.27   | 175,167,995.04   |
|            | R&D expenses   | 27,529,488.77                                   | 28,105,188.21                                   | 84,102,491.46  | 79,424,323.17  |
|            | Financial expenses   | -21,465,069.24                                  | -17,828,314.15                                  | -80,588,113.43   | -42,519,388.26   |
|            | Including: Interest expenses   | 1,995,056.73                                    | 360,024.71                                      | 3,460,176.66   | 2,691,197.25   |
|            | Interest income  | 26,863,460.64                                   | 14,588,198.60                                   | 80,965,596.12  | 38,977,737.10  |
|            | Add: Other income  | 1,207,900.23                                    | 30,488,628.72                                   | 21,565,359.15  | 42,388,215.35  |
|            | Investment income  |   |   |  |  |
|            | (Loss denoted in "-")  | 17,714,011.37                                   | 5,946,566.49                                    | 31,804,714.75  | 7,516,910.75   |
|            | Including: Gains from  |   |   |  |  |
|            | investment in  |   |   |  |  |
|            | associates and joint ventures  | -141,069.64                                     | 934,208.07                                      | -115,157.18  | 19,083,615.31  |
|            | Credit impairment losses   |   |   |  |  |
|            | (Loss denoted in "-")  | 4,551,329.95                                    | -1,413,143.92                                   | 1,582,565.00   | 192,106.14   |
|            | Assets impairment losses   |   |   |  |  |
|            | (Loss denoted in "-")  | 1,304,507.35                                    | -642,945.13                                     | -1,612,780.48  | -766,770.62  |
|            | Gain on disposal of assets   |   |   |  |  |
|            | (Loss denoted in "-")  | -95,018.04                                      | 72.00   | -704,177.90  | 46,629.42  |
|            |  | 100 (05 040 ()                                  | 00.000.450.40                                   | 115 014 001 00   |  |
| 111.       | Operating profit (Loss denoted in "-")                                       | 103,625,242.66                                  | 93,882,450.40                                   | 115,014,821.28   | 321,668,173.31   |
|            | Add: Non-operating income  | 122,236.18                                      | 161.11  | 138,454.39   | 18,521.67  |
|            | Less: Non-operating expenses   | 184,914.15                                      | 165,018.14                                      | 564,991.76   | 483,100.64   |
| 117        | Total profit (Total loss denoted in ""                                       | 102 562 564 60                                  | 02 717 502 27                                   | 11/ 500 202 01   | 201 202 504 24   |
| 18.        | <b>Total profit (Total loss denoted in "-")</b><br>Less: Income tax expenses | 103,562,564.69<br>13,264,456.27                 | 93,717,593.37<br>17,980,657.14                  | 114,588,283.91   | 321,203,594.34   |
|            | Less. Income tax expenses  | 13,204,430.27                                   | 17,980,037.14                                   | 12,176,248.96  | 48,981,533.18  |
| <b>X</b> 7 | Not profit (Not loss denoted in "")  | 00 208 108 42                                   | 75 726 026 02                                   | 102 412 024 05   | 772 722 061 16   |
| V.         | Net profit (Net loss denoted in "-")   | 90,298,108.42                                   | 75,736,936.23                                   | 102,412,034.95   | 272,222,061.16   |

| Items   | Third quarter<br>of 2020 (July<br>to September) | Third quarter<br>of 2019 (July<br>to September) | First<br>three quarters<br>of 2020 (January<br>to September) | First<br>three quarters<br>of 2019 (January<br>to September) |
|---|---|---|--|--|
| <ul> <li>(I) According to operating continuity</li> <li>1. Net profit from continuing operations (Net loss denoted in "-")</li> <li>2. Net profit from discontinued operations (Net loss denoted in "-")</li> </ul> | 90,298,108.42                                   | 75,736,936.23                                   | 102,412,034.95   | 272,222,061.16   |
| <ul> <li>(II) According to ownership</li> <li>1. Net profit attributable to<br/>shareholders of Company (Net<br/>loss denoted in "-")</li> </ul>  | 85,119,669.01                                   | 68,480,459.49                                   | 112,646,895.39   | 251,048,457.85   |
| 2. Non-controlling interests (Net loss denoted in "-")  | 5,178,439.41                                    | 7,256,476.74                                    | -10,234,860.44   | 21,173,603.31  |
| VI. Other comprehensive income, net of tax<br>(I) Other comprehensive income  | -3,074,213.07                                   | -7,657,623.69                                   | -47,707,871.59   | 12,697,558.16  |
| <ul><li>attributable to shareholders of the<br/>Company, net of tax</li><li>1. Other comprehensive income that<br/>cannot be reclassified to profit or</li></ul>  | -3,564,108.17                                   | -8,232,892.49                                   | -43,006,281.53   | 11,707,652.26  |
| <ul><li>(3) Changes in fair value of other equity instrument</li></ul>  | 4,818,286.79                                    | -13,529,712.51                                  | -26,997,830.89   | 4,452,637.64   |
| investments<br>2. Other comprehensive income to   | 4,818,286.79                                    | -13,529,712.51                                  | -26,997,830.89   | 4,452,637.64   |
| be reclassified to profit or loss<br>(6) Exchange differences on  | -8,382,394.96                                   | 5,296,820.02                                    | -16,008,450.64   | 7,255,014.62   |
| (II) Other comprehensive income<br>attributable to non-controlling  | -8,382,394.96                                   | 5,296,820.02                                    | -16,008,450.64   | 7,255,014.62   |
| interests, net of tax<br>VII. Total comprehensive income<br>(I) Total comprehensive income  | 489,895.10<br>87,223,895.35                     | 575,268.80<br>68,079,312.54                     | -4,701,590.06<br>54,704,163.36                               | 989,905.90<br>284,919,619.32                                 |
| <ul><li>attributable to shareholders of the<br/>Company</li><li>(II) Total comprehensive income<br/>attributable to non controlling</li></ul>   | 81,555,560.84                                   | 60,247,567.00                                   | 69,640,613.86  | 262,756,110.11   |
| attributable to non-controlling<br>interests  | 5,668,334.51                                    | 7,831,745.54                                    | -14,936,450.50   | 22,163,509.21  |
| VIII. Earnings per share:<br>(I) Basic earnings per share ( <i>RMB/share</i> )  | 0.48  | 0.43  | 0.63   | 1.57   |
| (II) Diluted earnings per share<br>( <i>RMB/share</i> )   | 0.48  | 0.43  | 0.63   | 1.57   |

For business combination under common control conducted during the current period, the acquiree achieved a net profit of RMB0 before the combination; the acquiree achieved a net profit of RMB0 for the last period.

|                       | Person in charge of | Person in charge of the |
|-----------------------|---------------------|-------------------------|
| Legal representative: | accounting affairs: | accounting department:  |
| Hou Yongtai           | Tang Minjie         | Bian Yiping             |

### STATEMENT OF PROFIT OR LOSS OF THE PARENT COMPANY

January to September 2020

# Prepared by: Shanghai Haohai Biological Technology Co., Ltd.\*

| Iter | ns  | Third quarter<br>of 2020 (July<br>to September) | Third quarter<br>of 2019 (July<br>to September) | First<br>three quarters<br>of 2020 (January<br>to September) | First<br>three quarters<br>of 2019 (January<br>to September) |
|------|---|---|---|--|--|
| I.   | Operating revenue                             | 107,977,276.30                                  | 103,174,019.48                                  | 262,535,267.23   | 285,626,356.81   |
|      | Less: Cost of sales                           | 19,733,097.83                                   | 16,629,148.32                                   | 66,858,422.02  | 52,561,437.69  |
|      | Business taxes and levies                     | 1,180,500.68                                    | 603,678.01                                      | 2,736,572.65   | 2,453,029.56   |
|      | Selling expenses                              | 76,566,472.18                                   | 63,830,237.85                                   | 176,039,525.92   | 127,197,321.96   |
|      | Administrative expenses                       | 14,379,298.35                                   | 12,458,207.86                                   | 36,478,216.49  | 43,387,662.80  |
|      | R&D expenses                                  | 8,615,954.67                                    | 11,799,584.47                                   | 25,617,869.22  | 24,835,643.97  |
|      | Financial expenses                            | -11,040,369.32                                  | -5,705,151.63                                   | -36,026,674.29   | -20,725,857.19   |
|      | Including: Interest expenses                  | 396,079.84                                      | -   | 560,979.86   | _  |
|      | Interest income                               | 11,445,966.43                                   | 5,702,233.55                                    | 36,674,768.56  | 20,978,174.47  |
|      | Add: Other income                             | 431,744.75                                      | 9,407,048.23                                    | 10,276,859.10  | 18,413,021.69  |
|      | Investment income                             |   |   |  |  |
|      | (Loss denoted in "-")                         | 33,566,032.63                                   | 864,398.62                                      | 43,634,580.50  | 18,678,264.58  |
|      | Including: Gains from investment in           |   |   |  |  |
|      | associates and joint ventures                 | -   | 864,398.62                                      | -  | 18,678,264.58  |
|      | Credit impairment losses                      |   |   |  |  |
|      | (Loss denoted in "-")                         | -138,254.22                                     | -1,102,212.96                                   | 4,425,620.75   | -  |
|      | Gain on disposal of assets                    |   |   |  |  |
|      | (Loss denoted in "-")                         |   |   |  | 46,715.65  |
|      |   |   |   |  |  |
| II.  | <b>Operating profit (Loss denoted in "-")</b> | 32,401,845.07                                   | 12,727,548.49                                   | 49,168,395.57  | 93,055,119.94  |
|      | Add: Non-operating income                     | 10,000.00                                       | _   | 10,000.00  | _  |
|      | Less: Non-operating expenses                  | _   | -   | 250,000.00   | 160,000.00   |
|      |   |   |   | <u> </u>   | · · · ·  |
| III. | Total profit (Total loss denoted in "-")      | 32,411,845.07                                   | 12,727,548.49                                   | 48,928,395.57  | 92,895,119.94  |
|      | Less: Income tax expenses                     | 885,401.54                                      | 3,762,330.21                                    | 1,325,774.09   | 14,556,964.67  |
|      |   |   |   | -,,,   |  |

| Items   | Third quarter<br>of 2020 (July<br>to September)   | Third quarter<br>of 2019 (July<br>to September) | First<br>three quarters<br>of 2020 (January<br>to September) | First<br>three quarters<br>of 2019 (January<br>to September) |
|---|---|---|--|--|
| IV. Net profit (Net loss denoted in "-")  | 31,526,443.53                                     | 8,965,218.28                                    | 47,602,621.48  | 78,338,155.27  |
| <ul> <li>(I) Net profit from continuing operations<br/>(Net loss denoted in "-")</li> <li>(II) Net profit from discontinued operations<br/>(Net loss denoted in "-")</li> </ul> | 31,526,443.53                                     | 8,965,218.28                                    | 47,602,621.48  | 78,338,155.27  |
| V. Other comprehensive income, net of tax   | -9,967,784.42                                     | 410,776.73                                      | -7,770,396.14  | -1,207,260.32  |
| (I) Other comprehensive income that cannot be reclassified to profit or loss  | -9,967,784.42                                     | 410,776.73                                      | -7,770,396.14  | -1,207,260.32  |
| 3. Changes in fair value of other equit instrument investments  | -9,967,784.42                                     | 410,776.73                                      | -7,770,396.14  | -1,207,260.32  |
| VI. Total comprehensive income  | 21,558,659.11                                     | 9,375,995.01                                    | 39,832,225.34  | 77,130,894.95  |
| <ul><li>VII. Earnings per share:</li><li>(I) Basic earnings per share (<i>RMB/share</i>)</li><li>(II) Diluted earnings per share</li></ul>                                      | 0.18  | 0.06  | 0.27   | 0.49   |
| (RMB/share)   | 0.18  | 0.06  | 0.27   | 0.49   |
| Legal representative:<br>Hou Yongtai  | Person in charg<br>accounting affa<br>Tang Minjia | airs:   | Person in cha<br>accounting de<br>Bian Yi                    | epartment:   |

#### CONSOLIDATED STATEMENT OF CASH FLOWS

January to September 2020

# Prepared by: Shanghai Haohai Biological Technology Co., Ltd.\*

| Items   |  | First<br>three quarters<br>of 2020 (January<br>to September) | First<br>three quarters<br>of 2019 (January<br>to September) |
|---------|--|--|--|
| I. Cas  | h flows from operating activities:                   |  |  |
|         | n received from sales of goods or rendering          |  |  |
|         | services   | 1,006,728,949.99   | 1,233,159,319.06   |
|         | n received relating to other operating activities    | 23,712,964.84  | 64,736,840.49  |
|         |  |  |  |
|         | Sub-total of cash inflows from operating activities  | 1,030,441,914.83   | 1,297,896,159.55   |
| Casl    | n paid for goods and services                        | 164,004,131.79   | 207,799,588.97   |
|         | n paid to and on behalf of employees                 | 249,810,448.57   | 244,781,840.89   |
|         | nents of taxes and surcharges                        | 115,636,279.16   | 135,500,011.47   |
| •       | n paid relating to other operating activities        | 390,939,072.00   | 509,113,035.54   |
|         |  |  |  |
|         | Sub-total of cash outflows from operating activities | 920,389,931.52   | 1,097,194,476.87   |
|         | Net cash flows from operating activities             | 110,051,983.31   | 200,701,682.68   |
| II. Cas | h flows from investing activities:                   |  |  |
|         | n received from disposal of investments              | 630,001,385.66   | 1,593,531,212.68   |
|         | n received from returns on investments               | 101,476,041.73   | 40,939,407.41  |
| Net     | cash received from disposal of fixed assets,         |  |  |
| in      | tangible assets and other long-term assets           | 887,136.79   | 176,030.00   |
| Casl    | n received relating to other investing activities    |  | 80,537,339.37  |
|         | Sub-total of cash inflows from investing activities  | 732,364,564.18   | 1,715,183,989.46   |
| Casl    | n paid for acquisition of fixed assets,              |  |  |
|         | tangible assets and other long-term assets           | 132,651,981.94   | 253,207,701.48   |
|         | n paid for investments                               | 938,600,000.00   | 1,542,116,809.80   |
|         | cash paid for acquisition of subsidiaries and        |  | _,,,,,,  |
|         | her business units                                   | 42,538,282.93  | 107,659,912.99   |
| Casl    | n paid relating to other investing activities        |  | 6,733,500.00   |
|         | Sub-total of cash outflows from investing activities | 1,113,790,264.87   | 1,909,717,924.27   |
|         | Net cash flows from investing activities             | -381,425,700.69  | -194,533,934.81  |

| Items  |   | First<br>three quarters<br>of 2020 (January<br>to September) | First<br>three quarters<br>of 2019 (January<br>to September) |
|--|---|--|--|
| III. Cash flows from financing activitie                                 | 25:   |  |  |
| Cash received from borrowings  |   | 98,361,333.11  | 48,116,826.69  |
| Sub-total of cash inflows from fina                                      | ancing activities   | 98,361,333.11  | 48,116,826.69  |
| Cash paid for repayment of borrowin                                      | 128   | 32,384,148.46  | 26,931,979.60  |
| Cash paid for dividends or profits di                                    | 0   | - , ,  | - , ,  |
| or repayment of interests  |   | 124,449,600.18   | 82,114,786.05  |
| Including: Dividends and profits paid                                    | to non-controlling  | 9 270 675 04   |  |
| shareholders by subsidiaries<br>Cash paid relating to other financing    | activities  | 8,370,675.04<br>113,103,373.43                               | 13,435,678.55  |
| Cash para relating to other manening                                     |   |  |  |
| Sub-total of cash outflows from financing activities                     |   | 269,937,122.07   | 122,482,444.20   |
| Net cash flows from financing activities                                 |   | -171,575,788.96  | -74,365,617.51   |
| IV. Effect of foreign exchange rate changes on cash and cash equivalents |   | -2,792,394.96  | 3,101,006.11   |
| V. Net increase in cash and cash equi                                    | valents   | -445,741,901.30  | -65,096,863.53   |
| Add: Opening balance of cash and ca                                      |   | 944,505,974.70   | 335,625,539.75   |
| VI. Closing balance of cash and cash equivalents                         |   | 498,764,073.40   | 270,528,676.22   |
| Legal representative:<br>Hou Yongtai                                     | Person in charge of<br>accounting affairs:<br>Tang Minjie | accounting   | charge of the<br>department:<br>Yiping                       |

#### CASH FLOW STATEMENT OF THE PARENT COMPANY

January to September 2020

# Prepared by: Shanghai Haohai Biological Technology Co., Ltd.\*

| Items |  | First<br>three quarters<br>of 2020 (January<br>to September) | First<br>three quarters<br>of 2019 (January<br>to September) |
|-------|--|--|--|
| I.    | Cash flows from operating activities:                            |  |  |
| 1.    | Cash received from sales of goods or rendering of services       | 269,723,651.36   | 287,270,598.04   |
|       | Cash received relating to other operating activities             | 12,128,171.10  | 25,591,020.00  |
|       | cush received relating to other operating derivities             |  |  |
|       | Sub-total of cash inflows from operating activities              | 281,851,822.46   | 312,861,618.04   |
|       | Cash paid for goods and services                                 | 37,935,214.62  | 29,303,296.08  |
|       | Cash paid to and on behalf of employees                          | 64,654,012.11  | 66,246,190.72  |
|       | Payments of taxes and surcharges                                 | 33,098,667.74  | 48,011,122.66  |
|       | Cash paid relating to other operating activities                 | 172,349,043.94   | 166,977,967.70   |
|       |  |  |  |
|       | Sub-total of cash outflows from operating activities             | 308,036,938.41   | 310,538,577.16   |
|       | Net cash flows from operating activities                         | -26,185,115.95   | 2,323,040.88   |
| II.   | Cash flows from investing activities:                            |  |  |
|       | Cash received from disposal of investments                       | 120,001,385.66   | 1,022,459,531.61   |
|       | Cash received from returns on investments                        | 68,360,670.87  | 48,528,174.47  |
|       | Net cash received from disposal of fixed assets,                 |  |  |
|       | intangible assets and other long-term assets                     |  | 175,000.00   |
|       | Sub-total of cash inflows from investing activities              | 188,362,056.53   | 1,071,162,706.08   |
|       | Cash paid for acquisition of fixed assets, intangible assets and |  |  |
|       | other long-term assets   | 33,629,129.67  | 166,126,566.83   |
|       | Cash paid for investments  | 144,900,000.00   | 542,082,583.19   |
|       | Net cash paid for acquisition of subsidiaries and                | ,, ,   |  |
|       | other business units   | _  | 43,200,000.00  |
|       | Cash paid relating to other investing activities                 | 63,520,167.96  | 251,310,076.07   |
|       | Sub-total of cash outflows from investing activities             | 242,049,297.63   | 1,002,719,226.09   |
|       | Net cash flows from investing activities                         | -53,687,241.10   | 68,443,479.99  |
|       | -  |  |  |

| Items  | First<br>three quarters<br>of 2020 (January<br>to September) | First<br>three quarters<br>of 2019 (January<br>to September)     |                |  |
|--|--|--|----------------|--|
| III. Cash flows from financing activi                        | ties:  |  |                |  |
| Cash received from borrowings                                |  | 50,000,000.00  | _              |  |
| Sub-total of cash inflows from                               | m financing activities                                       | 50,000,000.00  |                |  |
| Cash paid for dividends or profits                           | distribution or repayment                                    |  |                |  |
| of interests   | 1 2  | 113,495,984.01   | 80,022,650.00  |  |
| Cash paid relating to other financia                         | ng activities  | 53,362,329.88  | 6,241,592.71   |  |
| Sub-total of cash outflows from                              | financing activities   | 166,858,313.89   | 86,264,242.71  |  |
| Net cash flows from financing                                | g activities   | -116,858,313.89  | -86,264,242.71 |  |
| IV. Effect of foreign exchange rate changes on cash and cash |  |  |                |  |
| equivalents  |  | -154,144.41  | 193,065.67     |  |
| V. Net increase in cash and cash equi                        | uivalents  | -196,884,815.35  | -15,304,656.17 |  |
| Add: Opening balance of cash and                             | cash equivalents   | 500,211,737.02   | 61,636,883.07  |  |
| VI. Closing balance of cash and cash equivalents             |  | 303,326,921.67   | 46,332,226.90  |  |
| Legal representative:<br>Hou Yongtai                         | Person in charge of<br>accounting affairs:<br>Tang Minjie    | Person in charge of the<br>accounting department:<br>Bian Yiping |                |  |

4.2 Adjustments to the financial statements at the beginning of the year due to initial adoption of new revenue standards and new lease standards since 2020

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

4.3 Explanation on retrospective adjustments to previous comparative figures due to initial adoption of new revenue standards and new lease standards since 2020

 $\Box$  Applicable  $\sqrt{Not}$  applicable

#### 4.4 Audit report

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$